



**DELTA PATENTS**

Training for Patent Professionals

**EQE PAPER AB CH  
2-DAY  
METHODOLOGY  
COURSE**

# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We are the only training organization with a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes). For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

*“It was a pleasure to study with such a skilled and nice instructor”*

Our **blogs** keep you up-to-date on the EQE, European patent law, in particular case law, and progress of the Unitary Patent Court (UPC) and the Unified Patent.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





# EQE PAPER AB CH

## 2-DAY METHODOLOGY COURSE

### Objective

The 2-day course aims to give candidates an insight into how to scrutinize a Paper A (drafting) and Paper B of the European Qualifying Examination. By the end of the course the candidates will have learnt how to analyse the clients letter and the prior art to define novel and inventive claims which provide the client with maximum protection (Paper A) and how to analyse the application as filed, the clients letter, the prior art, and the communication to define novel and inventive claims which provide the client with maximum protection (Paper B). Candidates will be able to identify important hints in the paper leading to the intended solution, and will be able to draft and amend claims, draft new claims, an introductory description and a response to the examiner; this is done with the aim of scoring a sufficient number of marks in the available time.

### Changes since EQE 2013 for Paper B

In 2013 the style of the Paper B exam has changed. In our courses we work with B papers adapted to the new style.

### Course concept

On the first day detailed requirement for Paper A will be given. We will cover the legal background for drafting a European patent application. Emphasis will be put on novelty, clarity, and inventive step based on the problem-solution approach. Having acquired this basic knowledge, a detailed, structured approach will be explained, showing the candidate how to use the information provided to obtain the intended outcome. The structured approach will be discussed and explained.

On the second day detailed requirements for Paper B will be given. We will cover the legal background for amending a European patent application. Emphasis will be put on novelty, inventive step based on the problem-solution approach, and clarity. Having acquired this basic knowledge, a detailed, structured approach will be explained, showing the candidate how to use the information provided to obtain the intended outcome. The structured approach will be discussed and explained.





## Topics included

The following topics for Paper A are covered:

- legal background: scope of protection, novelty, inventive step, clarity, claim categories, and unity.
- identifying hints given in the paper leading to the expected solution
- making an overview of possible claim categories
- drafting independent claims
- drafting dependent claims to obtain maximum marks
- drafting of the introductory part of the description

The following topics for Paper B are covered:

- legal background: scope of protection, novelty, inventive step, clarity, claim categories, and unity.
- identifying hints given in the paper and quick steps to find the expected solution
- analyzing the prior art and step by step working to the correct solution
- amending and/or drafting independent claims and finding basis for amendments
- amending and/or drafting dependent claims to obtain maximum marks
- amending claims by introducing disclaimers
- amending claims for overlapping ranges
- drafting a letter to the Examiner and giving the correct arguments for obtaining marks

## Only interested in Paper A or Paper B?

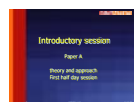
The course concept makes it possible to only attend the Paper A part or Paper B part of this course. Paper A Methodology is scheduled on the first day and Paper B Methodology on the second.



## Training material

A comprehensive set of high quality, up-to-date training materials will be provided with a binder including:

For paper A:

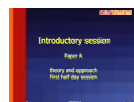


- approximately 100 overhead sheets introducing and explaining how to tackle the A exam papers



- a book entitled "Methodology for Paper A Chemistry", including an in depth analysis and model solution

For paper B:



- approximately 80 overhead sheets introducing and explaining how to tackle the B exam papers



- a book entitled "Methodology for Paper B Chemistry" including an in depth analysis and a model solution

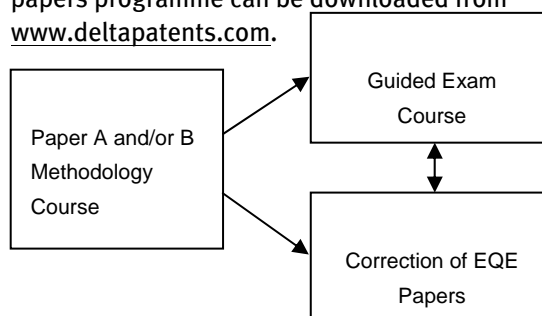
The copyrighted course material is provided for personal use of the participants. Please bring the books which you intend to use during the Paper A and/or B exam.

## Who should attend?

The course is aimed at candidates preparing for the European Qualifying Examination. It is suitable for both first-time sitters as well as for re-sitters. A basic knowledge of the EPC is recommended.

## Subsequent training

This course can be complemented by the 3-day paper AB Chemistry Guided Exam Course and by having papers corrected. Detailed brochure for the correction papers programme can be downloaded from [www.deltapatents.com](http://www.deltapatents.com).





## Course language

All materials and tuition will be in English.

## Attendance limited to 20

A maximum of approximately 20 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

## Certificate

A candidate will receive a certificate after attending the course.

## Registration courses

The price of the **“2-day Paper A and B Chemistry Methodology Course”** in the Netherlands is **€940** (excluding 21% VAT). The price for this course in Denmark and Germany is **€1.150** (excluding 21% VAT). Prices include tuition, course materials, refreshments and lunches.

Registration for only part Paper A or only part Paper B is possible. Price of the **1-day Paper A or 1-day Paper B Chemistry Methodology** in the Netherlands is **€515** (excluding 21% VAT). The price for this course in Denmark and Germany is **€675** (excluding 21% VAT). An administrative fee of **€125** (for a 1-day course **€65**) is charged for every booking. For a company booking of several courses at the same time, only one administrative fee of **€125** will be charged. Please register online or use the form in this brochure.

## Important information regarding course location

This course is offered at various locations in Europe, but we cannot guarantee that we can definitely confirm the course at all locations. At least 8 participants must register to definitely confirm. If we do not reach this number, we will ask participants to attend the same course in Eindhoven (NL).

## Cancellation policy

Please check our website ([www.deltapatents.com](http://www.deltapatents.com)) for our cancellation policy.




EP-wide in-house training

## Training locations

We do not only provide training in our base in Eindhoven, the Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

## In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



**“I RECEIVED VERY VALUABLE TOOLS AND INSIGHTS THAT I AM SURE WILL HELP ME IN BEING SUCCESSFUL AT THE EXAM.”**



**Lex van Wijk**  
DeltaPatents

## Meet the Tutor

- **Lex van Wijk** is partner and patent attorney at DeltaPatents and an experienced tutor.



**Mieke Zonjee**

## Contact

**For more information** please visit the DeltaPatents website ([www.deltapatents.com](http://www.deltapatents.com)) or contact Mieke Zonjee at DeltaPatents ([training@deltapatents.com](mailto:training@deltapatents.com)).



# REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, FRANCE, GERMANY, ITALY, SWEDEN AND UK

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands

**website** www.deltapatents.com **e-mail** training@deltapatents.com

name

---

company

---

address

---

billing-address (if different)

---

billing e-mail or phone

---

purchase order

---

VAT-number

---

tel. no.

---

e-mail address

---

First price mentioned is for courses in the Netherlands, second price mentioned is for courses in Denmark, France, Germany, Italy, Sweden and UK. A registration fee of €125 (for a 1-day course €65) is charged for each booking. If more than one course is booked at the same time, only one administrative fee of €125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

|             |   |  |
|-------------|---|--|
| Paper A/B   | <input type="checkbox"/> 3-day A & B Methodology €1.135/€1.395  | Date:  |
| Electricity | <input type="checkbox"/> 1,5 day A Methodology €625/€765  |  |
| Mechanics   | <input type="checkbox"/> 1,5 day B Methodology €625/€765  |  |
|             | <input type="checkbox"/> 3-day A & B Guided course €1.390/€1.650  |  |
|             | <input type="checkbox"/> 1,5 day A Guided course €765/€910  |  |
|             | <input type="checkbox"/> 1,5 day B Guided course €765/€910  |  |
|             | <input type="checkbox"/> 6-day A & B Integrated Training: 3-day Methodology and 3-day Guided Exam €2.525/€3.045 |  |
| Paper A/B   | <input type="checkbox"/> 2-day A & B Methodology €940/€1.150  | Date:  |
| Chemistry   | <input type="checkbox"/> 1-day A Methodology €515/€675  |  |
|             | <input type="checkbox"/> 1-day B Methodology €515/€675  |  |
|             | <input type="checkbox"/> 3-day A & B Guided course €1.390/€1.650  |  |
|             | <input type="checkbox"/> 1,5 day A Guided course €765/€910  |  |
|             | <input type="checkbox"/> 1,5 day B Guided course €765/€910  |  |
|             | <input type="checkbox"/> 5-day A & B Integrated Training: 2-day Methodology and 3-day Guided Exam €2.330/€2.800 |  |
| Paper C     | <input type="checkbox"/> 3-day C Methodology €1.135/€1.395  | Date:  |
|             | <input type="checkbox"/> 2-day C Guided Course €1.025/€1.235  |  |
|             | <input type="checkbox"/> 5-day C Integrated Training: 3-day Methodology and 2-day Guided Exam €2.160/€2.630     |  |
| Paper D     | <input type="checkbox"/> 3-day D (DI – DII) Methodology €1.135/€1.395   | <input type="checkbox"/> English <input type="checkbox"/> German Date: |
|             | <input type="checkbox"/> 2-day D (DI – DII) Guided Course €1.075/€1.285   |  |
|             | <input type="checkbox"/> 5-day D Integrated Training: 3-day Methodology and 2-day Guided Exam €2.210/€2.680     |  |
|             | <input type="checkbox"/> 4-day D Guided Trial Run €1.510/€1.820   | <input type="checkbox"/> English <input type="checkbox"/> German       |
|             | <input type="checkbox"/> 5-day D Guided Trial Run (incl. D Methodology crash) €1.890/€2.250                     | <input type="checkbox"/> English <input type="checkbox"/> German       |

**Cancellation policy: please check our website for our cancellation policy**