



**DELTA PATENTS**

Training for Patent Professionals

**EQE PRE-EXAM  
2-DAY  
CLAIM ANALYSIS  
COURSE**

# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We are the only training organization with a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes). For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

*“It was a pleasure to study with such a skilled and nice instructor”*

Our **blogs** keep you up-to-date on the EQE, European patent law, in particular case law, patent law procedures, IP News in Dutch, and progress of the UPC.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





# EQE PRE-EXAM 2-DAY CLAIM ANALYSIS COURSE

## Objective

This 2-day course covers the claim analysis part of the Pre-Exam. Candidates with basic legal knowledge will learn during this week a methodology to pass the exam on the claim interpretation part. This intensive course only covers claim drafting topics and exam methodology for the pre-exam. This methodology focuses on dealing with the multiple-choice format, and includes practicing with examples. Claim drafting demonstrates how the theoretical legal knowledge is to be applied to the claim interpretation questions, using many practical exercises. An added hurdle to passing the Pre-Exam is the limited time to answer. Candidates need to practice claim drafting/amendment questions using their own reference materials and methodology. Candidates will be practicing up-to-date multiple-choice exam questions under limited time. By the end of the course the participants will have identified their weaknesses and will know the areas that they need to concentrate before sitting the Pre-Exam.



## Unique Course Concept

This training course is the first exam training course of its kind in Europe to focus solely on the Pre-Exam.

Claim analysis training builds upon the candidates' theoretical knowledge of novelty, inventive step, amendment etc. It will include basic claiming and amendment practices, as well as elucidation of the problem-solution approach using practical examples.

Detailed tactics will be given for dealing with the most common situations in the Pre-exam.

During this course methodology will be alternated with practicing Pre-Exam papers and questions. Participants will work under exam conditions on a number of Pre-Exam questions. The questions will be done in sections - between sections, group discussions will be used to keep all participants on track. Of course we will work with one of the three previous Pre-Exams (EQE 2012, EQE 2013, EQE 2014 and/or EQE 2015), but we will also work with exams provided by DeltaPatents based upon the most likely subjects to be tested on the Pre-Exam, and presented in the same style as the Pre-Exam. These questions cover the breadth of the Pre-Exam syllabus, so that weaknesses can be identified. DeltaPatents' model solutions are discussed in a full group session, with attention to scoring points and common mistakes. In particular, the answers are dissected to see why the required True/False option was correct and the other options were wrong.



## Pre-Exam Background

Candidates preparing for the full EQE in 2015 must first pass the Pre-Exam given in 2014, unless they already successfully enrolled for the full EQE at the latest in 2012.

The Pre-Exam comprises legal (D) and claim interpretation (A/B) elements. It is designed to block unprepared candidates taking the full-exam in 2015. Although the format is multiple-choice (True/False statements), the questions and marking are designed to prevent success by guessing.

The Examination Board assumes that candidates for EQE 2015 spend the preceding 3 years training in both legal and practical aspects. The Pre-Exam is designed to test the knowledge and skills that a trainee patent attorney can be expected to have after 2 years of following such a 3-year comprehensive training program.

The legal knowledge required is defined by the Examination Board as covering the same legal topics as for the current EQE DI and DII papers. At its core is a test designed to replace most of the current DI paper. Multiple-choice means that candidates do not need to formulate their own answers and generate possible options, but only judge the options given. However, these options may only differ by one minor aspect or by the legal reasoning given, and it is not possible to explain why an answer is chosen. "Almost right" is awarded 0 points. So, a complete understanding of the core EPC and PCT topics, and practice in applying these topics is essential.

The claim drafting knowledge required is similar to the level required for the full A and B exams. Multiple-choice means that candidates do not need to formulate their own answers and generate possible options, but only judge the options given. However, these options may only differ by one feature or by the inventive step reasoning given, and it is not possible to explain why an answer is chosen. "Almost right" is awarded 0 points. Participants must be able to formulate their own good answers so that they can compare them with the options given.




## Course Highlights

DeltaPatents' Pre-Exam model solutions, fully updated for all recent legal changes, showing interpretation of the question, why the required True/False statement was correct or wrong.

Guidance through the claim analysis questions, illustrating how these questions can be solved.

## Training Material

A comprehensive set of high quality, up-to-date Training Material will be provided:

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 A binder with overhead sheets giving tactics for the claim interpretation parts of the Pre-Exam, a number of example multiple choice questions, Pre-Exam papers, analysis of the paper and our model solutions.
- 
 Materials for use at the Pre-Exam including a claim drafting/amendment flowchart.
- 
 DeltaPatents' own model solutions for the Pre-Exam questions practiced. Initially based on past EQE papers, they have been fully updated to incorporate the latest legal changes, and rewritten to match the Pre-Exam multiple choice style & format.

The copyrighted course material is provided for the personal use of the participants.

Please bring the books which you intend to use during the exam.



## Course language

All material and tuition will be in English.

## Attendance limited to 15

A maximum of approximately 15 participants can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

## Certificate

A certificate will be given to each candidate who completes the course.

## Registration

The price of the **“2-day Claim Analysis Course”** in the Netherlands is **€940** (excluding 21% VAT). The price for this course in Denmark, France, Germany, Italy, Sweden and U.K. is **€1.150** (excluding 21% VAT). Prices include tuition, course materials, refreshments and lunches.

An administrative fee of €125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of €125 will be charged. Please register online or use the form in this brochure.

## Important information regarding course location

This course is offered at various locations in Europe, but we cannot guarantee that we can definitely confirm the course at all locations. At least 8 participants must register to definitely confirm. If we do not reach this number, we will ask participants to attend the same course in Eindhoven (NL).

## Cancellation policy

Please check our website ([www.deltapatents.com](http://www.deltapatents.com)) for our cancellation policy.



## Training locations

We do not only provide training in our base in Eindhoven, the Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

## In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



**“THE ULTIMATE  
TOOL FOR  
MAKING IT  
POSSIBLE TO  
PASS!”**





**Nico Cordes**  
DeltaPatents



**Sander van Rijnsouw**  
DeltaPatents



**Roel van Woudenberg**  
DeltaPatents



**Jelle Hoekstra**  
DeltaPatents

## Meet the Tutors

- **Nico Cordes** is senior European patent attorney at DeltaPatents and tutor.
- **Sander van Rijnsouw** is an experienced tutor and associate partner at DeltaPatents.
- **Roel van Woudenberg** is an experienced tutor and patent attorney at DeltaPatents. He is major contributor to the DeltaPatents' books "Basic Legal Questions" and "Main Exam Questions for Paper D".
- **Jelle Hoekstra** is founding partner of DeltaPatents, and an experienced tutor. He is author of the book "Methodology for Paper C" and contributor to the DeltaPatents' books "Main Exam Questions for Paper D" and "Basic Legal Questions book".  
He is also the author of the book "References to the European Patent Convention" ([www.hoekstradoc.nl](http://www.hoekstradoc.nl)).



**Mieke Zonjee**

## Contact

For more information please visit the DeltaPatents website ([www.deltapatents.com](http://www.deltapatents.com)) or contact Mieke Zonjee at DeltaPatents ([training@deltapatents.com](mailto:training@deltapatents.com)).



# REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, FRANCE, GERMANY, ITALY, SWEDEN AND UK

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands  
**website** www.deltapatents.com **e-mail** training@deltapatents.com

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name

company

address

billing-address (if different)

billing e-mail or phone

purchase order

VAT-number

tel. no.

e-mail address

First price mentioned is for courses in the Netherlands, second price mentioned is for courses in Denmark, France, Germany, Italy, Sweden and UK. For 1-day courses a registration fee of €65 is charged for each booking; for 2-, 3- or more day courses a registration fee of €125 is charged for each booking. If more than one course is booked at the same time, only one administrative fee of €65/€125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

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Pre-Exam  1-day Legal Methodology €515/€675  
Courses  2-day Claim Analysis €940/€1.150

Date:

[Cancellation policy: please check our website for our cancellation policy](#)