



DELTAPATENTS

Training for Patent Professionals

EQE PAPER AB EM 3-DAY GUIDED EXAM COURSE

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We are the only training organization with a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes). For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, European patent law, in particular case law, and progress of the Unitary Patent Court (UPC) and the Unified Patent.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





EQE PAPER AB EM

3-DAY GUIDED EXAM COURSE

Objective

The 3-day course aims at improving the skills of candidates preparing for the A and/or B Paper of the European Qualifying Examination (EQE) by exercising A and/or B papers. In preparation, the participants will be required to hand in their answers to an A Exam paper and/or a B Exam Paper. These papers will be marked and will be discussed during the course to show that the structured approach (elucidated in the 3-day Paper A and/or B Methodology Course) leads to the correct solution. During the Guided Exams, in the mornings, the candidates will make an A or B paper while the tutor is available for guidance. During the corresponding afternoons, the tutor will show that the structured approach leads to intended solution. By the end of the course the participants will have identified their weaknesses and will know the areas that they need to concentrate on in the period left before sitting the EQE enabling them to improve the overall score on the A and B Paper.



Course concept

Before the start of the course, the participants have to answer at home one A paper and/or one B paper which will be corrected by the tutor and returned during the course, with detailed marking sheets and comments.

- **First day**
The morning will be spent on discussing the marked A paper. The marked B paper will be discussed during the afternoon. The tutor will explain how the structured approach leads to the intended solution of the paper.
- **Second day**
During the morning session, the participants will work on another A paper as a “mock exam”: sitting a paper under exam conditions. The tutor will guide the participants through this exam paper. Participants can ask questions. During the afternoon, an analysis and model solution for this A exam paper will be discussed.
- **Third day**
During the morning, the participants will work on another B paper as a “mock exam”: sitting a paper under exam conditions. The tutor will guide the participants through this exam paper. Participants can ask questions. During the afternoon, an analysis and model solution for this B exam paper will be discussed.

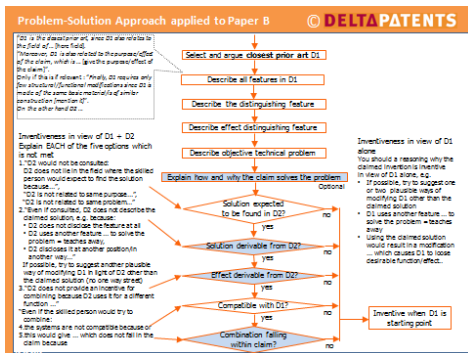
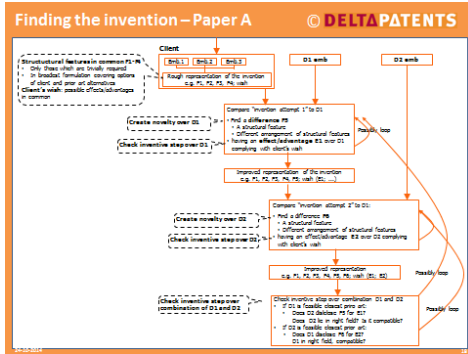
Candidates are expected to participate actively and work under time pressure.

“The course has clearly helped me to find out how I can improve my scoring and where I should focus on when practicing papers.”



Highlights of the course

The course material handed out comprises many unique flow-charts illustrating how the structured approach, when applied to exam papers, leads to the solution of the paper.



The structured approach addresses both the sequence of handling the information and how the information leads to the intended solution of the papers. It will be shown that the structured approach is valid for all the papers discussed during this course.

Topics included

The following topics are covered:

- processing the information: finding the hints towards the solution, using an elimination process to improve efficiency by not further pursuing irrelevant hints
- checking possible hints on novelty, inventive step and clarity
- determining essential features of the independent claims
- drafting independent claims starting from essential features, finding the formulation
- selecting and drafting dependent claims
- drafting of the introductory part of the description for paper A
- drafting of the response to the EPO for paper B – arguing basis for the amendments and inventive step using the problem-solution approach

Training material

A comprehensive set of high quality, up-to-date training material will be provided including:



- The A and B papers that will be practiced, including comprehensive model solutions. The model solution also demonstrates the analysis of the paper how tactics have been applied for the specific paper.
- Overhead sheets used during the discussion session.

The copyrighted course material is provided for personal use of the participants. Please bring the books which you intend to use during the Paper A and/or B exam.

Who should attend?

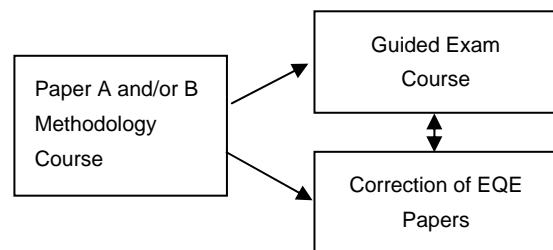
The course is aimed at candidates preparing for the European Qualifying Examination. It is suitable for both first-time sitters as well as for re-sitters. A basic knowledge of the EPC is recommended.

Only interested in Paper A or Paper B?

The course concept makes it possible to only attend the Paper A part or Paper B part of this course. This means that you then only attend one full day and one half day of this 3-day course. Check the previous paragraph “course concept” for the schedule.

Prior training

Participants are expected to have reached an advanced stage in their own preparations for the EQE. Preferably, this course is preceded by the 2-day Paper A and B Methodology Course.



Subsequent training

This course may be complemented by having papers corrected. Detailed brochures for each of those courses can be downloaded from www.deltapatents.com.



Course Language

All materials and tuition will be in English.

Attendance limited to 15-18

A maximum of approximately 15-18 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and to provide personal assistance when practicing the cases and completing the recent papers A and B.

Certificate

A candidate will receive a certificate after attending the course.

Registration courses

The price of the **“3-day Paper A and B E-M Guided Exam Course”** in the Netherlands is **€1,390** (excluding 21% VAT). The price for this course in Denmark, Sweden and Germany is **€1,650** (excluding 21% VAT). Registration for only part Paper A or only part Paper B is possible. Price of the **“1,5-day Paper A or 1,5-day Paper B E-M Guided Exam course”** in the Netherlands is **€765** (excluding 21% VAT). The price for this course in Denmark, Sweden and Germany is **€910** (excluding 21% VAT).

The price includes full correction of one A and one B paper, worth €210 per paper, tuition, course materials, refreshments and lunches.

An administrative fee of €125 is charged for every booking. If more than one course is booked at the same time, only one administrative fee of €125 will be charged.

Please register online or use the form in this brochure.

Important information regarding course location

This course is offered at various locations in Europe, but we cannot guarantee that we can definitely confirm the course at all locations. At least 8 participants must register to definitely confirm. If we do not reach this number, we will ask participants to attend the same course in Eindhoven (NL).

Cancellation policy

Please check our website (www.deltapatents.com) for our cancellation policy.



EP-wide in-house training

Training locations

We do not only provide training in our base in Eindhoven. The Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



**“THE ULTIMATE
TOOL FOR
MAKING IT
POSSIBLE TO
PASS!”**





Jelle Hoekstra
DeltaPatents



Sander van Rijswou
DeltaPatents



Ton Sterken
DeltaPatents



Karel Riem
DeltaPatents

Meet the Tutors

- **Jelle Hoekstra** is founding partner of DeltaPatents, and an experienced tutor. He is author of the book “Methodology for Paper C” and contributor to the DeltaPatents’ books “Main Exam Questions for Paper D” and “Basic Legal Questions”. He is also the author of the book “References to the European Patent Convention” (www.hoekstradoc.nl).
- **Sander van Rijswou** is an experienced tutor and experienced patent attorney at DeltaPatents.
- **Ton Sterken** is patent attorney and (retired) founding partner of DeltaPatents, and an experienced tutor. He is one of the tutors in the practical sessions of the Dutch patent attorney training.
- **Karel Riem** is a founding partner of DeltaPatents, and an experienced tutor.



Mieke Zonjee

Contact

For more information please visit the DeltaPatents website (www.deltapatents.com) or contact Mieke Zonjee at DeltaPatents (training@deltapatents.com).



REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, FRANCE, GERMANY, ITALY, SWEDEN AND UK

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands

website www.deltapatents.com **e-mail** training@deltapatents.com

name

company

address

billing-address (if different)

billing e-mail or phone

purchase order

VAT-number

tel. no.

e-mail address

First price mentioned is for courses in the Netherlands, second price mentioned is for courses in Denmark, France, Germany, Italy, Sweden and UK. A registration fee of €125 (for a 1-day course €65) is charged for each booking. If more than one course is booked at the same time, only one administrative fee of €125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

Paper A/B	<input type="checkbox"/> 3-day A & B Methodology €1.135/€1.395	Date:
Electricity	<input type="checkbox"/> 1,5 day A Methodology €625/€765	
Mechanics	<input type="checkbox"/> 1,5 day B Methodology €625/€765	
	<input type="checkbox"/> 3-day A & B Guided course €1.390/€1.650	
	<input type="checkbox"/> 1,5 day A Guided course €765/€910	
	<input type="checkbox"/> 1,5 day B Guided course €765/€910	
	<input type="checkbox"/> 6-day A & B Integrated Training: 3-day Methodology and 3-day Guided Exam €2.525/€3.045	
Paper A/B	<input type="checkbox"/> 2-day A & B Methodology €940/€1.150	Date:
Chemistry	<input type="checkbox"/> 1-day A Methodology €515/€675	
	<input type="checkbox"/> 1-day B Methodology €515/€675	
	<input type="checkbox"/> 3-day A & B Guided course €1.390/€1.650	
	<input type="checkbox"/> 1,5 day A Guided course €765/€910	
	<input type="checkbox"/> 1,5 day B Guided course €765/€910	
	<input type="checkbox"/> 5-day A & B Integrated Training: 2-day Methodology and 3-day Guided Exam €2.330/€2.800	
Paper C	<input type="checkbox"/> 3-day C Methodology €1.135/€1.395	Date:
	<input type="checkbox"/> 2-day C Guided Course €1.025/€1.235	
	<input type="checkbox"/> 5-day C Integrated Training: 3-day Methodology and 2-day Guided Exam €2.160/€2.630	
Paper D	<input type="checkbox"/> 3-day D (DI – DII) Methodology €1.135/€1.395	<input type="checkbox"/> English <input type="checkbox"/> German Date:
	<input type="checkbox"/> 2-day D (DI – DII) Guided Course €1.075/€1.285	
	<input type="checkbox"/> 5-day D Integrated Training: 3-day Methodology and 2-day Guided Exam €2.210/€2.680	
	<input type="checkbox"/> 4-day D Guided Trial Run €1.510/€1.820	<input type="checkbox"/> English <input type="checkbox"/> German
	<input type="checkbox"/> 5-day D Guided Trial Run (incl. D Methodology crash) €1.890/€2.250	<input type="checkbox"/> English <input type="checkbox"/> German

Cancellation policy: please check our website for our cancellation policy