



DELTA PATENTS



Training for IP Administrators

**IP ADMINISTRATORS
FULL TRAINING PROGRAM
PREPARING FOR THE
DUTCH EXAM FORMALITIES
OFFICERS**

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a patent attorney firm based in the Netherlands with a passion for quality. The firm was founded in 2001 in Eindhoven, one of Europe's leading technology cities. We provide the highest quality advice and service to public and private companies at various stages of growths from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell.

Our client's needs vary when it comes to patenting routes and level of support needed, and we are able to adapt to their needs and work together with local in-house support staff. This gives us a wide range of knowledge over a broad spectrum of patent procedures.

We are proud to be a leading training organisation for Patent Attorneys for over a decade, offering a complete range of training modules for the European Qualifying Examination – EPC and PCT, and various other IP subjects.

"It was a pleasure to study with such a skilled and nice instructor"

Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

In 2006 we started training IP support staff, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program is audited by the Dutch Platform Formalities Officers. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied, using flow charts, official forms and examples of correspondence from the Patent Offices. Our explanations follow the natural course of applications to be consistent with the daily practice of IP Administrators (Formalities Officers).

*"Education is not the learning of facts,
but the training of the mind to think"*
Albert Einstein

Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest.

We welcome email contact with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.



IP ADMINISTRATORS

FULL TRAINING PROGRAM

PREPARING FOR THE DUTCH EXAM

FORMALITIES OFFICERS

Objective

The Dutch Exam for Formalities Officers is held in May each year. The Exam Committee of the Platform Formalities Officers has established a list of knowledge and competences that a certified Formalities Officer is expected to have.

In co-operation with the Platform, DeltaPatents offers a 9-day full training program in preparation of this Exam, focussing on providing the desired knowledge and competences to the participants.

Who should attend?

IP Administrators and other IP support staff, either from an industrial in-house IP department or from private practice, who wish to obtain in- depth knowledge on several patent aspects and procedures and insight in trademark and design procedures. It is advisable that attendants have some experience in the field of patents. Experience in the field of trademarks and designs is not necessary.

Structure and approach

We offer four modules that fully prepare the participants for the Exam Formalities Officers. These modules are:

- General Aspects Patents + Core EPC Procedures (3-day)
- PCT Procedures + Foreign Systems (3-day)
- NL Patent Procedure + Changes of Ownership (1-day)
- Trademarks and Designs (2-day)

In addition to these modules we offer a one-day Exam Training which focuses on giving attendants skills on dealing with the exam – how can you most effectively demonstrate your skills in the time available and score maximum marks.

It is possible to enrol for the complete series of courses (with our without the optional exam training), or to enrol for separate modules, according to your needs.

Our focus is to create insight and a thorough understanding of the several procedures. We not only explain what actions should be taken and when, but more importantly why they should be done and how. Our explanations follow the natural course of applications from filing to grant, so as to be consistent with the daily practice of IP Administrators. Additionally issues during the preparation for filing and after grant are covered.

The information is communicated to participants by presentations using overhead sheets. After each presentation, comprehension of the topics is tested with exercises and cases.

To stay close to daily practice we use the forms and official letters of the Patent Offices in a format that follows an application from filing to grant / national entry. Furthermore we provide a unique set of flow charts developed by ourselves that explain the various procedures visually. We refer to Applicant's Guides and Guidelines for further reading.



In between the sessions candidates are required to make homework, which will be discussed during the next session.

Description of the modules

Brochures are published for all modules. In these brochures you will find more detailed information about the topics included in the modules.

General Aspects Patents + EPC Procedures (3-day)

Participants will obtain knowledge of 'overall issues' like the priority concept, patent routes and systems, inventor-/ownership, and representation.

After attending this module the participant will be able to file a (priority) application and a European patent application (fax and electronic filing), invoke priority and deal with the most occurring issues for getting a filing date, and dealing with the formalities examination. Participants will have a good insight in time limits, remedies (like further processing) and fee payments and will be able to put the knowledge into practice.

Furthermore the participant will have knowledge of the EPC procedure from search to grant as well as of the validation procedure including translations according to the London Agreement. The participant will also be able to carry out and monitor the main procedural steps during all these phases.

PCT procedures + Foreign Systems (3-day)

The participant will be able to file a PCT application using the RO/101 form, invoke priority, deal with the most frequently occurring issues for getting a filing date, and deal with both formality and prosecution tasks during the rest of the international phase, EP regional entry and national entry in the US, China, India and Japan. Participants will have a good insight in time limits, remedies and fee payments and will be able to put the knowledge into practice.

Furthermore the participant will be able to perform and monitor the main procedural steps during all these phases.

The IP Administrator will also gain insight in what he/she might encounter during the different national phases like requesting examination, filing of assignment, Power of Attorney, IDS, payment of issue fees, renewal fees, etc.

NL patent procedure + Changes of Ownership (1-day)

The participant will be able to file a NL application (fax and electronic filing), invoke priority and deal with the most occurring issues for getting a filing date, and dealing with the formalities as well as the prosecution of the application procedure, validation of the EP patent in the Netherlands and the procedure for obtaining a Supplementary Protection Certificate (SPC).

Participants will have a good insight in time limits, remedies and fee payments and will be able to put the knowledge into practice.

Furthermore the participant will be able to perform and monitor the main procedural steps during these phases.

Regarding the change of ownership attendants will understand IP rights as property, will be able to establish inventorship and ownership, and will learn what documents are required by the NL Patent Office, EPO and WIPO for registration of a change.

The participant will be able to record a change of name or ownership during the PCT International Phase, at the NL Patent Office and at the EPO. Furthermore the participant will learn how to deal with legalisation and notarisation of documents.

Trademarks and Designs (2-day)

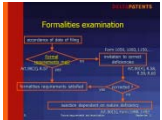
By the end of this session participants will understand the differences between trademarks, designs, domain names and copyright and the different way of thinking compared to patent law. For, different than in patent law, having a trademark and/or design registration does not necessarily mean that rights have been acquired or will remain valid during the registration period. Consequently, participants will acquire knowledge about the filing requirements and understanding of the registration procedure for the Benelux, European and International procedures.



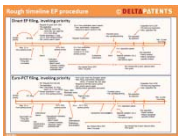
Lastly, participants will have an insight in the different filing routes.

Training material

A comprehensive set of high quality, up-to-date training material will be provided including:



- All **overhead sheets** used during the presentations.



- **Unique set of flowcharts** that visually explain the various procedures, summarize the steps to be taken and show parts of official letters of the Patent Offices



- A comprehensive set of over 100 **forms** and **official letters** of the Patent Offices



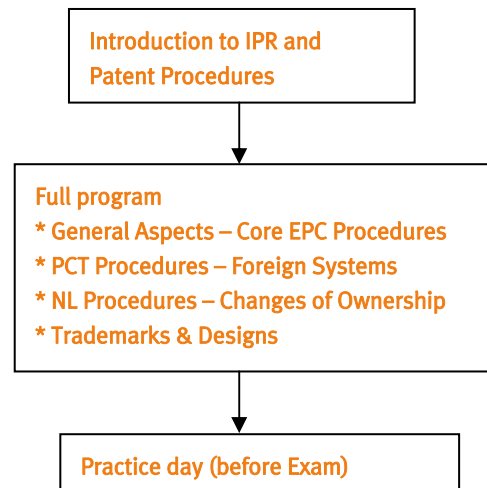
- **Cases and questions** (open and multiple choice) to assist participants in internalising the information.

Prior training

It is advisable that attendants have some experience in the field of patents. Experience in the field of trademarks and designs is not necessary. Attendants with less experience can first follow the 2-day Introduction to IPR and Patent Procedures course.

Subsequent training

In addition to these modules, we offer a practice day that is planned shortly before the exam. On this day we will practice previous exams and discuss difficulties that course participants have encountered while preparing for the exam.





Time schedule

- 4 November 2014 General aspects. – Core EPC Procedures
- 25 November 2014 Core EPC Procedures
- 16 December 2014 Core EPC Procedures
- 6 January 2015 PCT Procedures
- 27 January 2015 PCT Procedures
- 10 February 2015 PCT Procedures – Foreign Systems
- 10 March 2015 NL Procedures – Changes of Ownership
- 24 March 2015 Trademarks & Designs
- 14 April 2015 Trademarks & Designs
- 21 April 2015 Exam Training

Course language

The material will be provided in English, except for the part NL Procedures (material and tuition in Dutch). Tuition will be in English (or Dutch if all participants agree).

Attendance limited to 20

This limitation will give participants the opportunity to thoroughly discuss all the issues covered by the course program.

Certificate

Each participant will be given a certificate of attendance.

Registration

The price per course day is €385. If you register for the full training program at once (4 modules, 9 course days), the price is €3.465.

A further possibility is to enrol for the full training program including the exam training (10 course days) at once, the price is €3.850.

Please note that priority will be given to candidates enrolling for the full training program. The ultimate date of registration for the full program is **17 October 2014**.

Members of the Dutch Platform Formalities Officers receive a reduction of 10%.

Prices include tuition, course materials, refreshments and lunch. A registration fee of €62 is charged for each booking. For a company booking of several courses at the same time, only one administrative fee of €62 will

be charged. All prices are exclusive of VAT (currently 21%).

Please use the enclosed registration form to enrol and send it to us by email or fax. You may also register online: www.deltapatents.com.



EP-wide in-house training

Training locations

We do not only provide training in our base in Eindhoven, the Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



**“I AM VERY
IMPRESSED WITH
THE QUALITY
AND
KNOWLEDGE
LEVEL.”**



Jelle Hoekstra
DeltaPatents



Debby de Brouwer
DeltaPatents



Pete Pollard
DeltaPatents



Johan van der Veer
Corbion (Purac)



Marieke Westgeest
Markenizer

Meet the Tutors

- **Jelle Hoekstra** is a founding partner of DeltaPatents, and an experienced tutor. He has been involved with Intellectual Property for more than 20 years in industry and private practice. He is a European Patent Attorney and author of several books on the EPC.
- **Debby de Brouwer** is a tutor and certified Formalities Officer at DeltaPatents. She has been working as an allround Formalities Officer in private practice since 2004 and has acquired in-depth knowledge over a broad spectrum of patent procedures. She passed the Formalities Officers Exam and is a certified member of the Dutch Platform Formalities Officers.
- **Pete Pollard** is partner at DeltaPatents, and an experienced tutor. He is a major contributor to the DeltaPatents' book "Main Exam Questions for Paper D" and the "Basic Legal Questions book". In 2011 he passed the Formalities Officers Exam.

- **Johan van der Veer** has worked for more than 20 years in Intellectual Property, including ten years as a manager patent administration in multinational organizations. As such, he obtained a broad overview of in-house patent administrative procedures and procedures before patent offices worldwide. He is also Dutch and European Patent Attorney and a certified member of the Dutch Platform Formalities Officers.
- **Marieke Westgeest** is founder of Markenizer BV. She is a frequent lecturer on trademark and design law. She graduated as a lawyer from Erasmus Universiteit Rotterdam in 1993 and is a BMM and European trademark and design attorney. She has worked in the field of intellectual property ever since. She has seen this legal area from all angles, having worked in private practice as well as having corporate experience. Marieke Westgeest is also panellist for the Mediation and Arbitration Center in Prague. She can be appointed in .eu domaine name conflicts.



Simone Koster

Contact

For more information please visit the DeltaPatents website (www.deltapatents.com) or contact Simone Koster at DeltaPatents (fo-training@deltapatents.com).



REGISTRATION FORM

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands
website www.deltapatents.com **email** fo-training@deltapatents.com

name

company

company address

private address (town)

office address (town)

billing-address (if different), including email address and phone number

purchase order

VAT-number

tel. no.

e-mail address

member Platform FO yes/no

A registration fee of €62 is charged for each booking. If more than one course is booked at the same time, only one administrative fee of €62 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

3-day Dates: 4 November 2014 – 25 November 2014 – 16 December 2014 Price €1.155

General Aspects
Core EPC

3-day Dates: 6 January 2015 – 27 January 2015 – 10 February 2015 Price €1.155

PCT Procedures
Foreign Systems

1-day Date: 10 March 2015 Price €385

NL Procedures
Changes Ownership

2-day Dates: 24 March 2015 and 14 April 2015 Price €770

Trademarks & Designs

Full Program Period: November 2014 – April 2015 Price €3.465

(9 days) without Exam Training

Full Program Period: November 2014 – April 2015, Exam Training: 21 April 2015 Price €3.850

(10 days) including Exam Training

Cancellation policy: please check our website (www.deltapatents.com) for our cancellation policy