



DELTA PATENTS



Training for Patent Professionals

**EQE 2017 MAIN EXAM
PAPER A AND B
EXAM TRAINING
5-DAY COURSE**

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We are the only training organization with a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes). For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, Case law, Patent procedures, Unitary Patent and Dutch IP News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





EQE 2017 – MAIN EXAM

PAPER A AND B EXAM

TRAINING

5-DAY COURSE

Objective

The methodology taught in this course aims at bringing candidates who already followed the Dutch Patent Attorney Training Program to the entrance level required for practicing EQE Papers A/B.

Until the EQE 2016 for the A/B part a choice is given between Electricity-Mechanics and Chemistry. Starting at the EQE 2017 a single paper A and a single paper B will be examined, covering both technical fields.

Who should attend

Candidates who were successful in the Pre-Exam and are preparing now for the next step, the Main Exam. Three years of full-time experience in the relevant field of patent creation and prosecution are recommended. For sitting the EQE three years of full-time experience is required.

Course Concept

The training programme for candidates preparing for Paper A and B of the European Qualifying Examination consists of the following:

- This module starts with 4 full days of methodology on paper A and B, where tactics for handling the papers will be given. The tactics will be practiced using cases with topics that probably will be part of the exam papers.
- Following the methodology session, the students have to prepare two adapted EQE A and two adapted B papers at home and hand in their answers. The answers will be checked and marked by the tutor. During two half-day

sessions the papers will be discussed with the group and feedback on the individual work will be given.

Course schedule

- 2 full day sessions for Paper A, introducing the methodology
- 2 full day sessions for Paper B, introducing the methodology
- 2 half day sessions, discussing homework/exam papers

Training Material

A comprehensive set of high quality, up-to-date Training Material will be provided with a binder with:



- Approximately 100 overhead sheets introducing and explaining how to tackle the exam papers.



- The papers that will be practiced.
- A model solution and analysis of each paper.

The copyrighted course material is provided for the personal use of the participants.

Course Language

All material will be in English. Tuition will also be in English (or Dutch, if there are no foreign candidates participating).

Attendance Limited to 20

A maximum of approximately 20 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal feedback on their homework.

Certificate

A candidate will receive a certificate after attending at least 5 out of the 6 sessions and handing in homework of all 4 A and B papers.

Course Dates, Time and Location

The introductory sessions will be in October/November, followed by 2 half day discussion-sessions in the period December – February.

Course time: 9.30 – 17.00 hrs. (full day) and 13.00 – 17.00 hrs. (half day).

Course locations will be Utrecht (Lunetten) and/or Eindhoven.

Registration and invoicing

The invoice will be send immediately after registration. Please note:

- Up to 2 months before the start of the training course an early-bird-discount will be given.
- From 2 months up to the start of the course, the full price without discount will be charged.

Registration procedure

The price for the Main Exam Paper A and B training is €3,350 (excluding VAT and a registration fee of €125). Prices include tuition, course materials, refreshments and lunch (at full day sessions).

For a company booking of several candidates at the same time, only one registration fee of €125 will be charged.

Please register **before 15 April 2016**. To register you can use the online form on our website or the form in this brochure.

Cancellation policy

Please check our website (www.deltapatents.com) for our cancellation policy.

Overview full EQE training

This module is part of the second year preparation Main EQE. The full program for Dutch patent attorneys is shown here:

1st year preparation Pre-Exam:

- Pre-Exam Integrated (13-day), price €5.480
- Early bird discount: €150

2nd year preparation Main Exam:

- D-Legal (8-day), price €4.585
- Exam Training Paper AB (5-day), price €3.350
- Exam Training Paper C (6-day), price €4.060
- Exam Training Paper D (5-day), price €3.535
- Early bird discount: €430

Registration fee

- A registration fee of €125 is charged for each booking.
- For a company booking of several candidates at the same time, only one registration fee of €125 will be charged.

Training institute

The course is offered by EIPEF (European Intellectual Property Education Foundation), the former "Stichting Opleiding Europees Octrooigemachtigde". The Foundation decides on the program and price-setting of the courses. DeltaPatents provides the contents of the course, the course material and the organisation. Looking at the passing-rates over the last few years shows that the results of the EQE from the Foundation and/or DeltaPatents were among the highest in Europe.





**“A STRUCTURED
METHOD IS GIVEN TO
TOPICS THAT MANY
PEOPLE THINK
COULD NOT BE
SOLVED WITH A
METHOD.”**



Jelle Hoekstra
DeltaPatents



Sander van Rijswou
DeltaPatents



Karel Riem
DeltaPatents



Ton Sterken
DeltaPatents

Meet the Tutors

- **Jelle Hoekstra** is founding partner of DeltaPatents, and an experienced tutor. He is author of the book “Methodology for Paper C” and contributor to the DeltaPatents’ books “Main Exam Questions for Paper D” and “Basic Legal Questions book”.
He is also the author of the book “References to the European Patent Convention” (www.hoekstradoc.nl).
- **Sander van Rijswou** is an experienced tutor and associate partner at DeltaPatents.
- **Ton Sterken** is patent attorney and (retired) founding partner of DeltaPatents, and an experienced tutor.
- **Karel Riem** is a founding partner of DeltaPatents, and an experienced tutor.



Mieke Zonjee

Contact

For more information please visit the DeltaPatents website (www.deltapatents.com) or contact Mieke Zonjee at DeltaPatents (training@deltapatents.com).



REGISTRATION FORM

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands
website www.deltapatents.com **e-mail** training@deltapatents.com

name

company

address

billing-address

tel. no.

billing tel.no.

e-mail address

billing e-mail address

purchase order

VAT number

A registration fee of €125 is charged for each booking. If more than one course is booked at the same time, or with a company booking, only one registration fee will be charged. All prices are exclusive of 21% VAT.

Pre-Exam 13-day Pre-Exam Integrated Exam year:
Training NO

Main Exam Exam Training Paper A and B Exam year:
Training NO
Paper A and B

Main Exam Exam Training Paper C Exam year:
Training NO
Paper C

Main Exam D-Legal Exam year:
Training Exam Training Paper D
Paper D NO

Cancellation policy: please check our [website](#) of our cancellation policy.