



DELTA PATENTS



Training for Patent Professionals

**EQE 2017 - PRE-EXAM
13-DAY
INTEGRATED
LEGAL – CLAIM ANALYSIS**

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We are the only training organization with a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes). For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, Case law, Patent procedures, Unitary Patent and Dutch IP News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





EQE 2017 – PRE-EXAM

INTEGRATED TRAINING

13-DAY COURSE

Objective

This course aims at providing a basic level of knowledge of the EPC and PCT to candidates with a general knowledge of IPR.

This course covers the legal and claim analysis topics needed for the Pre-Exam. We will give a complete legal overview, using our unique flow-charts. After each session the knowledge just learned will be tested by practicing questions, cases and exams questions. Furthermore we will show candidates how to answer the questions in multiple-choice format. In between the sessions candidates are expected to study and to do homework (questions and cases).

By the end of the course the candidates will be ready for the Pre-Exam.



New this year

Legal lectures will be alternated with practicing what has been learned: candidates will experience from the start how this knowledge can be used in an efficient way in order to pass the Pre-Exam.

Who should attend

Trainee European patent attorneys preparing for the EQE Pre-Exam in 2017. Candidates without any basic legal training, preparing for the EQE Main Exam, can also attend.

Up to two years of experience in the relevant field of patent creation and prosecution are recommended. Patent attorney trainees require two years of full-time experience at the time of sitting the Pre-Exam (three years of full-time experience as EPO examiner at the time of the Pre-Exam is required.).

Unique Course Concept

During each session of this course legal and claim analysis knowledge will be gained, covering the fundamental subjects of the EQE.

During the course-days tuition will be alternated with sessions in which the candidates will answer questions and cases. A number of these will be multiple-choice, reflecting the format of the Pre-Exam. Emphasis will be put on topics and skills that a trainee is expected to be able to recognise and apply after 2 years experience and comprehensive legal/practical training.

Course concept

13 full-day sessions where the legal training will be integrated with the claim analysis training and practicing exams, cases and questions. In this way the candidates experience from the start of the course that the knowledge learned is needed for sitting the Pre-Exam.

The subjects are explained using a comprehensive set of overhead sheets. The students will be provided with handouts of the sheets.

Key subjects will include novelty, inventive step, priority, unity, the main procedures, time limits, fees, remedies, representation, languages, etc. The legal framework encompasses the EPC (including the Guidelines), the PCT, the Paris Convention (PC), and the national law of Contracting States (in as far as is relevant for the EQE). Case Law is limited to only clearly established decisions followed by the EPO, including the most important G decisions.

The claim analysis part builds upon the candidates' theoretical knowledge of novelty, inventive step, amendment etc. It will include basic claiming and amendment practices, as well as elucidation of the problem-solution approach using practical examples. Key subjects will include novelty, inventive step, priority, unity, the main procedures, time limits, fees, remedies, representation, languages, etc. The legal framework encompasses the EPC (including the Guidelines), the PCT, the Paris Convention (PC), and the national law of Contracting States (in as far as is relevant for the EQE). Case Law is limited to only clearly established decisions followed by the EPO, including the most important G decisions.

Approximately 600 questions have been prepared to guide the students through the subjects and test their absorption of the legal subject. Approximately one-third of these questions will be in a multiple-choice format similar to the Pre-Exam. The students have to prepare answers to 250 of these questions as homework, and hand in their answers. The answers and any unclear subjects will be discussed during the next session.





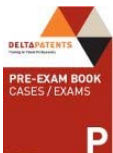
The legal and claim analysis preparation will be concluded with a special exam training day, where the tutor will lead them step-by-step through an exam to improve the efficiency. All documents will be read together and students will give their solutions to parts of the exams.

Course schedule

- 6 days EPC procedural
- 2 days PCT procedural
- 4 days EPC substantive – Claim Analysis
- 1 day guided mock exam

Training Material

A comprehensive set of high quality, up-to-date Training Material will be provided:

-  A complete set of flow-charts, covering all legal topics needed for the Pre-Exam.
-  A binder with overhead covering all legal topics needed for the Pre-Exam.
-  A Study Guide with references to the essential reading for each module – the key topics, the relevant articles and rules, EPO Guidelines and PCT Applicants Guide sections, and OJEPD notices/decisions. It also comprises a list of recommended reference materials and a list of abbreviations to use in your answers.
-  A set of Questions (with Answers) to practice what you have learned.
-  The papers that will be practiced, with their model solutions.

The copyrighted course material is provided for the personal use of the participants.

Please bring the books which you intend to use during the exam.



Course Language

All material will be in English. Tuition will also be in English (or Dutch, if there are no foreign candidates participating).

Attendance Limited to 25

A maximum of approximately 25 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal feedback.

Certificate

A candidate will receive a certificate after attending at least 10 out of the 13 sessions and handing in homework at least 10 out of 13 sessions.

Course Dates, Time and Location

The course will start in April and runs until February (with a 6 week break in the period July/August).

Course time: 9.30 – 17.00 hrs.

The sessions are held every 2 weeks up to September 2016 and every 3 weeks from October 2016 to February 2017. This provides ample opportunity for further individual study and for answering the questions.

Course locations will be Utrecht (Lunetten) and/or Eindhoven and/or Rijswijk.

Registration and invoicing

The invoice will be send immediately after registration. Please note:

- Up to 2 months before the start of the training course an early-bird-discount will be given.
- From 2 months up to the start of the course, the full price without discount will be charged.

Registration procedure

The price for the 13-day Pre-Exam Integrated training is €5.480 (excluding VAT and a registration fee of €125). Prices include tuition, course materials, refreshments and lunch.

For a company booking of several candidates at the same time, only one registration fee of €125 will be charged.

Please register **before 15 March 2016**. To register you can use the online form on our website or the form in this brochure.

Cancellation policy

Please check our website (www.deltapatents.com) for our cancellation policy.

Overview full EQE training

The path to the Main EQE starts with this Pre-Exam Integrated training. The full program for Dutch patent attorneys is shown here:

1st year preparation Pre-Exam:

- Pre-Exam Integrated (13-day), price €5.480
- Early bird discount: €150

2nd year preparation Main Exam:

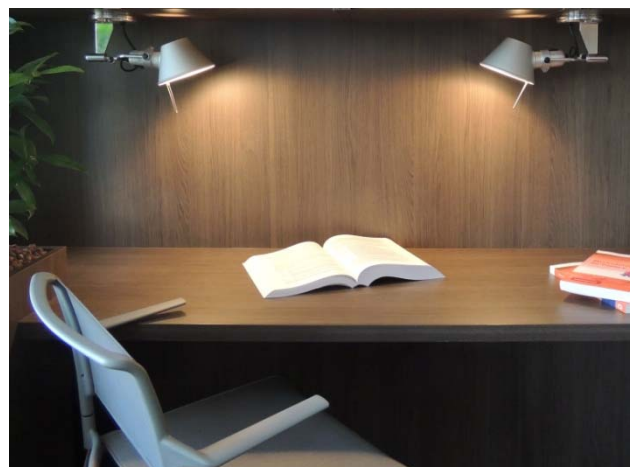
- D-Legal (8-day), price €4.585
- Exam Training Paper AB (5-day), price €3.350
- Exam Training Paper C (6-day), price €4.060
- Exam Training Paper D (5-day), price €3.535
- Early bird discount: €430


Registration fee

- A registration fee of €125 is charged for each booking.
- For a company booking of several candidates at the same time, only one registration fee of €125 will be charged.

Training institute

The course is offered by EIPEF (European Intellectual Property Education Foundation), the former "Stichting Opleiding Europees Octrooigemachtigde". The Foundation decides on the program and price-setting of the courses. DeltaPatents provides the contents of the course, the course material and the organisation. Looking at the passing-rates over the last few years shows that the results of the EQE from the Foundation and/or DeltaPatents were among the highest in Europe.





**“VERY USEFUL
TRAINING WHICH
CERTAINLY RAISED
MY LEVEL OF
KNOWLEDGE.”**



Roel van Woudenberg
DeltaPatents



Jelle Hoekstra
DeltaPatents



Pete Pollard
DeltaPatents



Nico Cordes
DeltaPatents

Meet the Tutors

- **Roel van Woudenberg** is an experienced tutor and senior patent attorney at DeltaPatents. He is major contributor to the DeltaPatents' books "Basic Legal Questions" and "Main Exam Questions for Paper D".
- **Jelle Hoekstra** is founding partner of DeltaPatents, and an experienced tutor. He is author of the book "Methodology for Paper C" and contributor to the DeltaPatents' books "Main Exam Questions for Paper D" and "Basic Legal Questions book".
He is also the author of the book "References to the European Patent Convention" (www.hoekstradoc.nl).
- **Pete Pollard** is partner at DeltaPatents, and an experienced tutor. He is a major contributor to the DeltaPatents' books "Main Exam Questions for Paper D" and the "Basic Legal Questions".
- **Nico Cordes** is an experienced tutor and senior patent attorney at DeltaPatents. He is also contributor to the "Pre-Exam Book".



Mieke Zonjee

Contact

For more information please visit the DeltaPatents website (www.deltapatents.com) or contact Mieke Zonjee at DeltaPatents (training@deltapatents.com).



REGISTRATION FORM

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands
website www.deltapatents.com **e-mail** training@deltapatents.com

name

company

address

billing address

tel. no.

billing tel.no.

e-mail address

billing e-mail address

purchase order

VAT number

A registration fee of €125 is charged for each booking. If more than one course is booked at the same time, or with a company booking, only one registration fee will be charged. All prices are exclusive of 21% VAT.

Pre-Exam 13-day Pre-Exam Integrated Exam year:
Training NO

Main Exam Exam Training Paper A and B Exam year:
Training NO
Paper A and B

Main Exam Exam Training Paper C Exam year:
Training NO
Paper C

Main Exam D-Legal Exam year:
Training Exam Training Paper D
Paper D NO

Cancellation policy: please check our [website](#) of our cancellation policy.