



DELTA PATENTS

Training for Patent Professionals

**SCHEDULE
EQE COURSES
PRE-EXAM AND
MAIN EXAM
EQE 2016**

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We are the only training organization with a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes). For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

"It was a pleasure to study with such a skilled and nice instructor"

Our **blogs** keep you up-to-date on the EQE, Case law, Patent Procedures, Octrooi Actueel (Dutch IP news) and progress of the Unitary Patent Court (UPC) and the Unified Patent.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





SCHEDULE EQE COURSES PRE- AND MAIN EXAM

EQE Pre-Exam training

For the Pre-Exam, we offer:

- **EQE Basic Legal Course**
In three blocks (1 x 4-day, 2 x 2-day), the legal knowledge of candidates is brought from a basic level to the 'half-way' level of the Main Exam, which is more than sufficient for the Pre-Exam. Interactive tutorials cover the most relevant law, case law and decisions. Homework is an integral part of the course. The questions test absorption and understanding. We provide full answers for all homework questions for self-evaluation.
- **Legal Methodology Course**
In this 1-day course, we explain how to answer the legal questions for the Pre-Exam. We will teach a methodology, which will help to score optimally on the legal part of the Pre-Exam and how to deal with the True/False format
- **Claim Analysis Course**
In this 2-day course, we cover the Claim Analysis part of the Pre-Exam with a specific exam methodology. The methodology is practiced using multiple choice questions and cases and one full pre-exam.

EQE Main Exam training

Our modular approach allows candidates to freely choose which paper(s) they wish to prepare for in a certain exam year. We offer:

- **EQE Legal Course**
For candidates with limited legal knowledge, this course, which is also provided to candidates preparing for the Pre-Exam, brings candidates to a good starting point for further preparation for the Main Exam Paper D.
- **Legal Refresher Course**
This 4-day course brings candidates with a reasonable

legal starting point up to the level required for the DI part of paper D. The procedural aspects of the EPC and PCT are reviewed which are regularly tested in Paper D. In interactive sessions, the legal knowledge of the candidates will be tested and refreshed on identified key topic primarily using short legal questions, rounded up using brief presentations showing how the key topics should have been handled.

- **Methodology courses for each paper**
In these 2 or 3 day courses, we detail the requirements of the paper and clarify the key issues of the paper. We give a step-by-step approach for efficiently handling the paper, including practical analysis techniques, checklists and guidance in optimising scoring of marks with the knowledge you have. The methodology is developed and tested over more than a decade. In the courses, we show how the methodology works by applying it to at least one exam paper.
Our methodology courses for re-sitters apply the methodology to the last exam paper.
- **(Guided) Exam courses for each paper**
We offer a variety of courses for guided practicing of papers, depending on demand. For example:
 - 1-day training targeted at **re-sitters**, covering the last exam paper
 - 2 or 3-day course wherein a handed-in paper is corrected and marked and discussed during the course. One more exam paper is practiced during the course, with guidance and assistance from the tutor.
 - 4- or 5-day Paper D Guided Trial Run course providing a final test of EQE readiness, combining guidance through up-to-date DI and DII exam questions with practice under time pressure.



Course schedule and prices Pre-Exam courses (in English language)

Course	Location	Dates	Course fee
8-day EQE Legal	Eindhoven	April – September 2015	€ 3.300
8+2-day EQE Legal	Istanbul	1 st block: 27 – 31 August 2015 2 nd block: 18 – 22 December 2015	€ 2.800
8-day EQE Legal	Eindhoven	1 st block: 7 – 10 September 2015 2 nd block: 26 – 27 October 2015 3 rd block: 14 – 15 December 2015	€ 3.300
1-day Pre-Exam Legal Methodology	Eindhoven	16 December 2015	€ 515
2-day Pre-Exam Claim Analysis	Eindhoven	17 – 18 December 2015	€ 940
	Copenhagen	18 – 19 January 2016	€ 1.150

Course schedule and prices Main Exam courses (in English language)

Course	Location	Dates	Course fee
3-day Methodology Paper AB E-M	Utrecht	26 – 28 October 2015	€ 1.135
	Stockholm	25 - 27 November 2015	€ 1.395
3-day Guided Exam Paper AB E-M	Stockholm	27 – 29 January 2016	€ 1.650
2-day Methodology Paper AB CH	Utrecht	26 – 27 October 2015	€ 940
	Copenhagen	16 - 17 November 2015	€ 1.150
3-day Guided Exam Paper AB CH	Copenhagen	1 - 3 February 2016	€ 1.650
3-day Methodology Paper C	Istanbul	7 – 9 October 2015	€ 1.135
	Milan	14 – 16 October 2015	€ 1.395
	Copenhagen	21 – 23 October 2015	€ 1.395
	Helsinki	contact DeltaPatents	
	Munich	2 – 4 November 2015 (German language)	Fully booked
	Munich	2 – 4 November 2015 (English language)	€ 1.395
	Stockholm	9 – 11 November 2015	€ 1.395
2-day Guided Exam Paper C	London	16 – 18 November 2015 <i>Re-sitters course</i>	€ 1.395
	Munich	7 – 9 December 2015 (German language)	€ 1.395
	Eindhoven	11 - 13 January 2016 <i>Re-sitters course</i>	€ 1.135
	Copenhagen	18 – 19 January 2016	€ 1.235
	Helsinki	contact DeltaPatents	
	Stockholm	25 – 26 January 2016	€ 1.235
	Munich	28 – 29 January 2016	€ 1.235
3-day Methodology Paper D	Copenhagen	30 September – 2 October 2015	€ 1.395
	Helsinki	Contact DeltaPatents	
	Munich	14 – 16 October 2015 (German language)	Fully booked
	Munich	14 – 16 October 2015 (English language)	€ 1.395
	Stockholm	21 – 23 October 2015	€ 1.395
	Milan	9 – 11 November 2015	€ 1.395
	London	4 – 6 November 2015 <i>Re-sitters course</i>	€ 1.395
	Munich	18 – 20 November 2015 (German language)	€ 1.395
2-day Guided Exam Paper D	Istanbul	16 - 18 November 2015	€ 1.135
2-day Guided Exam Paper D	Helsinki	contact DeltaPatents	
	Stockholm	7 – 8 December 2015	€ 1.285
	Copenhagen	17 – 18 December 2015	€ 1.285
4- or 5-day Paper D Guided Trial Run	Munich	11 – 15 January 2016	€ 1.820/€ 2.250
	Milan	18 – 22 January 2016	€ 1.820/€ 2.250
	Eindhoven	25 – 29 January 2016	€ 1.510/€ 1890



Course schedule and prices EQE Main Exam courses (in German language)

Course	Location	Dates	Course fee
3-tage Aufgabe C Methodik	Munich	2 – 4 November 2015	Fully booked
	Munich	7 – 9 December 2015	€ 1.395
3-tage Aufgabe D Methodik	Munich	14 – 16 October 2015	Fully booked
	Munich	18 – November 2015	€ 1.395
4- or 5-tage Aufgabe D Guided Trial run	Munich	11 – 15 January 2016	€ 1.820/€ 2.250

Course schedule and prices EQE courses (in French language)

Course	Location	Dates	Course fee
3-day Préliminaire pratique	Paris	12 – 14 October 2015	€ 1.395
	Lyon	7 – 9 December 2015	€ 1.395
	Toulouse	11 – 13 January 2016	€ 1.395
4-day Paper C intensif	Paris	3 – 6 November 2015	€ 1.820
	Lyon	23 – 26 November 2015	€ 1.820
	Toulouse	1 – 4 December 2015	€ 1.820
5-day Paper D intensif	Paris	31 August – 4 September 2015	€ 2.250
	Lyon	14 – 18 September 2015	€ 2.250
	Toulouse	28 September - 2 October 2015	€ 2.250

Meet the Tutors



Jelle Hoekstra
DeltaPatents



Pete Pollard
DeltaPatents



Roel van Woudenberg
DeltaPatents



Sander van Rijnsouw
DeltaPatents



Nico Cordes
DeltaPatents



Joeri Beetz
CNH



Lex van Wijk
DeltaPatents



Grégory Baque
Baque IP



Heide Götz
European Patent Office



Karel Riem
DeltaPatents



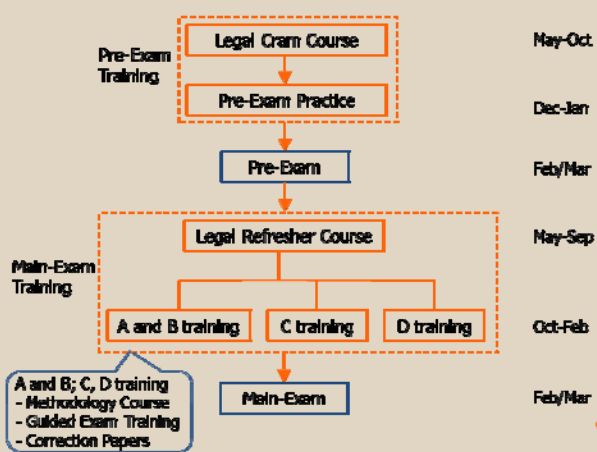
Ton Sterken
DeltaPatents

Integrated EQE training programs

Our modular system allows candidates to choose a program which matches their learning style and needs in prioritising study versus balancing it with focussing on work or private life. Here two exemplary programs are shown, a fast track program and a slow-track program. Please contact us to discuss how to optimise your preparation depending on your needs.

Fast track program

In this program, which is the default program in the Netherlands, candidates aim to pass the Pre-Exam, immediately followed by next year passing all four Main Exam papers.

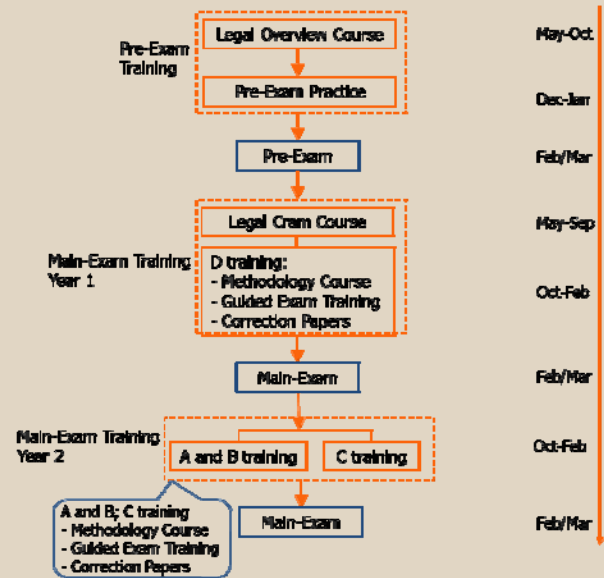


The Main Exam year will be challenging: four papers in parallel, including paper DI which requires a lot of hours of studying. To spread the load, a good legal preparation is already required in the Pre-Exam year. For this our Legal Cram Course is ideal. The Pre-Exam training is then finished by the Pre-Exam Claim Analysis course.

The Main Exam training can start with our Legal Refresher Course, followed by the training for the four papers in parallel. The paper training ideally starts with a Methodology Course, followed by a Guided exam Training and, optionally, finished with our Correction Paper program.

Slow track program

In this program, candidates plan a couple of years for passing the Main Exam. Here a schedule is shown wherein Paper D is taken in the first Main Exam and in the following year papers A, B and C are taken. In the schedule shown here the legal knowledge build-up is slower.



In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



DeltaPatents' Web Shop for Training Material

For our courses, our professional tutors continuously develop and update the training material using input from past participants and to follow recent legal changes. Methodology books, books with Questions and Answers as well as very thorough model solutions for each paper are available for those who study for the EQE.

EQE Basic Legal Questions

The book contains:

- Introduction - how to prepare
- Study Guide
- Legal Questions and Answers in True/False format and open questions
- To prepare for Pre-Exam as well as Main Exam



EQE Main Exam Questions for Paper D

The completely updated book contains:

- A comprehensive Study Guide
- A list of abbreviations which may be used in your answer on the EQE
- A set of more than 350 legal and exam style questions, with a recommended minimum subset



EQE Pre-Exam Book

The book contains:

- Introduction - how to prepare
- Pre-Exam Study Guide
- Three Pre-Exam papers, together with our proprietary model solutions explaining the answers



EQE Main Exam Methodology books

For EQE papers A e/m, A Chemistry, B e/m, B Chemistry and C, we have developed methodology books. The books describe the requirements of the paper and, in combination with thorough discussion of the EPC provisions relevant for the paper, present a structured approach for tackling the paper.



EQE Main Exam Analysis/Model solutions

For each Main Exam paper, we have developed very detailed and thorough Analysis and Model Solutions. The booklets cover analysis of the paper, applying the methodology to the paper and the correct answer, updated for the current law.



References to the EPC

By: Jelle Hoekstra

The ideal reference book for the EQE and daily use. The main book, of almost 790 pages, gives the EPC Articles, mixed with the Rules, relevant parts of the Guidelines, many selected Ancillary Regulations, all Enlarged Board decisions and all established case law. Many flow-charts and tables are included.



For more information please check our webshop:

www.deltapatents.com/webshop.html





**“THE ULTIMATE TOOL
FOR MAKING IT
POSSIBLE TO PASS!”**

